



Sales and Marketing Account Representative

The Town of Pineville has a wonderful opportunity in its Telecommunications Department for a **Sales and Marketing Account Representative**. The department is an Enterprise entity of the Town providing Telephone, Internet, and Cable (IPTV) services to the residents and businesses within the town limits. We are looking for an energetic, self-starter who has the ability to create brand awareness for our targeted audience and acquire and maintain quality customers. Individual must have experience in marketing and sales and a history of proven success and leadership in previous positions. Individual will direct, monitor and lead the development of residential and business marketing and sales strategy. Must be able to achieve marketing & sales operational objectives and be well versed in creating strategic plans.

Candidate must have a Bachelor's degree in marketing, sales or business and five to eight years within the sales and marketing field preferably in the telecommunications industry. Must possess a valid North Carolina or South Carolina drivers' license with a clean driving record. Individual must possess excellent verbal and written communication skills coupled with the ability to create marketing, sales and all other related presentations. Individual must be results driven with objectives that will increase our customer base and profitability. Candidate must also have working knowledge of Microsoft applications, ability to prepare complex reports, work a flexible schedule and work in adverse weather conditions.

For consideration, please submit a resume, employment application and salary history. You may apply in the following ways: at www.pinevillenc.net under Town Departments, Human Resources, download application from our website and scan and email with resume to resumes@pinevilledsl.net, mail applications and resumes to PO Box 249, Pineville, NC 28134, Attention Human Resources or fax to (704)889-2364.

Town of Pineville is an Equal Opportunity Employer

9/1/2015